



Hot job opportunities  
Graduate Recruitment Fair 2016

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## Further information

For more information of the opportunities exhibitors are offering,  
please see the Exhibitor Profiles

A stand plan can be found in the centre of the brochure.

We would like to welcome and thank students, exhibitors and our alumni for attending this event. We are delighted to see familiar and new exhibitors on campus this year, and we look forward to continuing this relationship.

This year, the Fair has attracted exhibitors from a broad range of industries, seeking to capture continuing students who are looking to get ahead for the 2016/17 recruitment cycle as well as recent graduates looking for roles commencing in Autumn 2016.

The Careers and Employability Service is committed to offering the best possible opportunities to our students and to that end, we have a wide range of exhibiting organisations for you to connect with. The Fair is an excellent opportunity for you to market yourself to your chosen industry, explore what roles and opportunities are available, and to build useful contacts for future reference. You will also be able to seek advice from the Careers and Employability Service, get tips on writing your CV at our graduate recruiter led CV Clinics and drop-in to the LinkedIn Lab for advice on your online profile – all available on the day.

Careers and Employability staff look forward to meeting you at the Fair. Please visit Stand 25.

We would like to take this opportunity to thank the following company for sponsoring our Graduate Recruitment Fair:

**IBM Client Innovation Centre**  
United Kingdom

### Key

Use this to see at a glance the opportunities the exhibiting employers are offering. Check individual employer websites for more details.

- |   |   |  |
|---|---|--|
|  Graduate Positions                                    |  Accepts Graduates from any Discipline |  Holds a Tier 2 Licence                                   |
|  Summer Internships                                    |  Local Vacancies                       |  Southampton Alumni Expected on Stand                     |
|  Placement Opportunities Available Throughout the Year |  Worldwide Vacancies                   |  Member of schemes such as Positive about Disabled People |

# Stand Out from the Crowd

The Careers and Employability Service has organised a programme of recruitment-themed events to help provide you with the ultimate guide on how to 'stand out from the crowd' in what is a competitive job market.

## Tuesday 26 April

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### Work Experience Talk

Come and speak to the Work Experience Team who will be in the Careers Centre to talk about the University of Southampton's programmes!

- Year in Employment Placement Programme
- Excel Southampton Internship Programme
- Volunteering Bank
- The Business Innovation Programme

## Wednesday 27 April

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### Prepare for the Fair Talk

Learn how you can make a good impression with organisations at the Graduate Recruitment Fair.

## Thursday 28 April

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### Covering Letters Workshop

Learn how to write a convincing covering letter to help you get noticed.

## Friday 29 April

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### Social Media – Successful Job Hunting Talk

Social media and networking sites can be used for careers research, job seeking and to market yourself to future employers. Learn how at this talk.

## Tuesday 3 May

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### Demystifying Psychometric Tests Talk

Learn more about the tests, why companies use them and, above all, how to maximise your chances of succeeding at this challenging stage of the recruitment process.

## Wednesday 4 May

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### Graduate Recruitment Fair

Over 50 organisations will be attending this event from a wide range of business sectors, and many organisations have immediate vacancies. Come along to the CV Clinic and the LinkedIn Lab too.

All events, with the exception of the Graduate Recruitment Fair, will be held from 12:00-13:00 or 13:00-14:00.

Book your place via [mycareer.soton.ac.uk](http://mycareer.soton.ac.uk).

There is no need to register to attend the Graduate Recruitment Fair - just come along on the day!





# Careers and Employability Service

## Information & Advice

Drop-In

1:1s

Resources

## Events & Fairs

Employer Talks

Careers Fairs

Skills Workshops

## Work Experience

Excel Internships

Business Innovation

Volunteering

Year in Employment

## Jobs

Jobs Board

Part-time Jobs

Graduate Jobs

Careers Centre, Building 37

[careers@southampton.ac.uk](mailto:careers@southampton.ac.uk)

[www.southampton.ac.uk/careers](http://www.southampton.ac.uk/careers)

[mycareer.soton.ac.uk](http://mycareer.soton.ac.uk)



@UoS\_Careers



[www.facebook.com/UoSCareersandEmployability](http://www.facebook.com/UoSCareersandEmployability)



[uk.pinterest.com/uoscareers/](http://uk.pinterest.com/uoscareers/)

# Find your way. My Career

**What it is:** MyCareer is your key online resource to improving your career opportunities both during and after your time at university.

**How you can utilise it:** Log in to MyCareer to search for internships, placements, volunteering and jobs as well as to sign up for our extensive programme of workshops and employer events.

**How to login:** Go to [mycareer.soton.ac.uk](https://mycareer.soton.ac.uk) and login using your university username and password. If you are a graduate you can register in the “Graduate login and registration” section to set up your account.

**How to search for opportunities:** Once logged on, click on the tabs at the top of the page and then click ‘Search’ on the drop-down arrows.

<https://mycareer.soton.ac.uk>



# Venture into volunteering. Careers and Employability Service Volunteering Bank

## Say 'YES' to a completely different opportunity

Volunteering is something that needs to be explored to be appreciated. It's not until you find yourself in the folds of volunteering that you realise what an amazing world it is. The commercial world is a fast-paced and often cut-throat one which it is a thrill to be involved with. Get into the third sector, even just as work experience or a hobby and you will meet the most inspiring people you never realised existed. This entire sector exists to help others and can prepare you for challenges in your future career, whatever sector you decide to enter.

Give yourself the edge over others: Taking a volunteering work experience opportunity often means being offered far more responsibility than a paid work experience role, plus it will give you a completely different angle to speak to an employer about at your all important first interview. Take the initiative, find a new passion and say yes to volunteering.

Search and apply for volunteering roles with the Volunteering Bank on <http://MyCareer.soton.ac.uk> or go to [www.southampton.ac.uk/volunteering](http://www.southampton.ac.uk/volunteering) for more information.

"My experience of volunteering has been very positive... It also helped me immensely settle on marketing as the career I wish to follow once I finish university and looked really good on my CV. Without volunteering I would not have been able to get on the graduate scheme I did as the role gave me a lot to talk about in my interview."

### **Jake Smallridge,**

Marketing and Events Management Volunteer  
at Wessex Cancer Trust



# The Year in Employment Placement Programme

**A fantastic, new opportunity for eligible undergraduates to spend a year working in an industry of their choice, to gain valuable employability skills and a significant period of work experience.**

The Year in Employment is fully supported by a specialised Placements Team within the Careers and Employability Service who are on hand to support you, before and during your placement.

We have answered a few questions below but please come along and have a chat with us at the fair.

## **Am I eligible?**

- The Year in Employment programme is open to most undergraduate students on courses without a placement, work experience, or study abroad opportunity. Please speak to the Placements Team at the fair to confirm your eligibility. Or contact us E: [placements@soton.ac.uk](mailto:placements@soton.ac.uk)
- Your placement would start after your second year semester 2 exams.
- Students studying on Tier 4 visa are eligible but there are some visa changes required which will have additional costs.

## **What type of Placement can I do?**

- Your placement year does not have to be aligned to your degree subject.
- The choice of placement is completely in your hands, you can choose to work in a new area of interest or pick something that is related to your degree.
- It's always worthy discussing your plans with your Personal Academic Tutor, particularly if you aren't sure what industry might be best for your future career plans.
- The Placement Team will also advise on suitable roles, and must approve your placement to ensure it meets the learning outcomes for the Year in Employment.
- Placements generally last 12 months and can be UK or internationally based.

## **How do I find a placement?**

You are responsible for sourcing your own placement but we offer plenty of support and help.

**MyCareer**, the University's career platform, has lots of placement opportunities advertised. We also encourage you to do your own research and find a role and company you would like to do a placement with. Websites like **Rate my Placement** and **TARGETjobs** are useful in researching.

We recommend that students apply for paid placements and salaries usually range between £14,000- £17,000 per year depending on sector and location.

## **Are there any costs involved?**

As you remain enrolled as a student of the University, there is a tuition fee of 20% of your normal annual tuition fee. This covers the support and assessment of your placement by the University and enables you to access University resources and services such as the library and the Students Union during your placement.

If you are normally entitled to student finance, you will still be eligible for a tuition fee loan and a reduced maintenance loan. Other costs that you may need to consider include accommodation costs, travel to interviews, work clothing, or commuting costs.

**In your 1st year?** Now is the time to start thinking about a placement and begin your research. Many placements open for application at the beginning of the academic year so the Graduate Recruitment Fair is a great time to start developing contacts!

**In 2nd Year?** It's not too late to consider a placement year for next year. The Year in Employment is undergoing validation so if you would like to know more about it and how to get involved, please visit our Careers and Employability stand, or contact the team for a chat.

**The Year in Employment is undergoing validation at the moment and we hope our first students will begin their placements this summer.**

Email : [placements@southampton.ac.uk](mailto:placements@southampton.ac.uk)  
[www.southampton.ac.uk/year-in-employment](http://www.southampton.ac.uk/year-in-employment)



# Soar into your future. Year in Employment Placement Programme



**Fantastic placement year opportunity for eligible undergraduate students in penultimate year of study.**

Allows you to **explore an exciting new area** of interest. A chance to **develop professional skills** and business experience as part of your degree.

Valuable work experience whilst you develop your employability skills, expand your network and build your CV for graduate job opportunities.



**Year in Employment Placement Programme**

[placements@southampton.ac.uk](mailto:placements@southampton.ac.uk)

[www.southampton.ac.uk/careers/year-in-employment](http://www.southampton.ac.uk/careers/year-in-employment)

# Excel Southampton Internship Programme

The Excel Southampton Internship Programme provides internship opportunities exclusively for University of Southampton students to gain great work experience. Each year around 400 positions are available for 4-12 weeks, working with a range of organisations.

Internships take place during the Easter and summer vacation periods, as well as term-time, and offer experience of working on bespoke projects. Opportunities are available in all manner of sectors and are available to you regardless of your subject. They can be very diverse, from working in a research environment to engineering, retail, marketing or fundraising.

Not only will you be supported by the Excel Southampton Internship team throughout the application process and during the internship, but you will also receive a monthly salary.

This is a great way to enhance your CV, gain invaluable skills for future applications, build your professional contacts and boost your employability.

**Apply today.**

[www.southampton.ac.uk/careers/internships](http://www.southampton.ac.uk/careers/internships)

New opportunities will be advertised every week until mid-May – don't miss out!



## Georgina Abraham

MBiochem, graduated in 2015

**Role:** Taragenyx, Orthopaedic  
Implant Development Intern

### Defining a Career Path

“Through the broad range of experiences, I was lucky enough to identify the area of the industry in which I now want to pursue a career.”

### National Recognition

Georgina's hard work and dedication not only led to significant advances in the biotechnology industry, but also led her to gain national recognition by winning the prestigious National Undergraduate Employability Award for 'Best Student Contribution to a Small to Medium-Sized Employer' in February 2016.

“Georgina made an outstanding contribution to Taragenyx during her internship. She fully deserves this exceptional accolade.” Business Development Manager at Taragenyx

### Recommendation

“I am so grateful to the Excel Southampton team for their support, and would recommend that everyone completes an internship through the scheme. Make sure it's something you're passionate about, and dive in with both feet.”



## Business Innovation Programme

Could you help a local organisation to overcome a business issue or improve their performance? Do you have a creative mind with the ability to think outside the box? Would you like to earn £250 for doing this?

The Business Innovation Programme will provide you with the opportunity to work in a team of 4 students on a project provided by a local organisation for 8 weeks during the autumn or spring term. The brief can cover any business area including marketing, website development or process improvements.

No experience is necessary as training will be provided by leading consultancy firm IBM. However, an enquiring mind, motivation and the ability to develop innovative solutions are essential.

The programme is open to all year groups across all degree disciplines. Applications for Semester 1 2016/17 are now open, closing on **Thursday 19th May**.

To apply now, please visit the Careers and Employability website – [www.southampton.ac.uk/careers](http://www.southampton.ac.uk/careers)

*“The Business Innovation programme has definitely been an extremely rewarding experience and one that I would recommend to any other student who is keen to try something new and/or improve their employability.”*

**Oliver Barrett,**  
Studying for a BSc in Social Politics &  
International Relations

[www.southampton.ac.uk/careers/bip](http://www.southampton.ac.uk/careers/bip)

# Sponsor Welcome

The IBM Client Innovation Centre is a new kind of working environment. A fast-paced and dynamic community created to deliver high-value technical services to our clients. Buzzing with **invention, innovation and a pioneering spirit**, it feels like an entrepreneurial start-up, but with the support of the world's largest IT and consulting services company.

The Centre offers a **unique experience for talented and ambitious individuals**, keen to build their skills fast. It's a place for people with real enthusiasm and a passion for IT who are prepared to challenge and ask questions.

If you are looking for an opportunity to work in a "start-up" Innovation Centre environment; to help develop the culture and identity of that environment, with access to leading edge technology and solutions...

Then visit our recruitment stand or apply on our website at:

[www-05.ibm.com/uk/cicuk/applynowgraduates](http://www-05.ibm.com/uk/cicuk/applynowgraduates)



# Sponsor Profile

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## IBM Client Innovation Centre

The Client Innovation Centre (CIC) is a wholly owned, new subsidiary of IBM and is the first of its kind in the UK.

A new kind of working environment. A fast-paced and dynamic community created to deliver high-value technical services to clients. Buzzing with invention, innovation and a pioneering spirit, it feels like an entrepreneurial start-up, but with the support of the world's largest IT and consulting services company.

We offer unique experiences for talented, ambitious individuals who are keen to build their skills.

Looking to hire 75 Graduates in to Software Development and Test Specialist opportunities in 2016.

Graduate vacancies in: Consulting, IT

[www-05.ibm.com/uk/cicuk](http://www-05.ibm.com/uk/cicuk)



# Client Innovation Centre

## A fast-paced and dynamic environment



Are you passionate about innovation and technology? Ever dreamed of working in a fast-paced and dynamic start-up? The IBM Client Innovation Centre in Hursley (near Winchester) is a new, wholly owned subsidiary of IBM created to deliver high-value technical services to clients.



We offer graduate roles in development and test at a salary of **£25,070** with up to **7 weeks** worth of training. We are looking for graduates from a range of disciplines with a **minimum 2:2 degree**.



To apply send a CV and cover letter to [isccich@uk.ibm.com](mailto:isccich@uk.ibm.com) stating which role you are applying for.



<https://www.linkedin.com/groups/8432475>



<https://www.facebook.com/IBMCICUK>



<https://twitter.com/IBMCICUK>



[WWW.IBM.COM/CICUK](http://WWW.IBM.COM/CICUK)



[@isccich@uk.ibm.com](mailto:isccich@uk.ibm.com)



Shaping  
Your  
Future

IBM Client Innovation Centre  
United Kingdom



Create a  
brighter future.  
Excel Southampton  
Internship  
Programme



**Internship opportunities that enhance your CV, expand your network and open graduate recruitment opportunities**

We offer a wide range of structured, paid internships during **term-time** and over the **Easter and summer breaks**, based both **on campus** and within a wide variety of **external companies**.

**Project led and person specific**, our opportunities are carefully selected to ensure that you receive the most valuable, inspiring and exciting experiences.



**Excel Southampton Internship Programme**

[internships@southampton.ac.uk](mailto:internships@southampton.ac.uk)

[www.southampton.ac.uk/careers/internships](http://www.southampton.ac.uk/careers/internships)

# Exhibitor Profiles

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## Old Mutual Wealth

Old Mutual Wealth (OMW) is the largest wealth management business in the UK with funds under management in excess of £100bn. OMW provides advice-driven investment solutions through its core businesses Old Mutual Global Investors, Quilter Cheviot, Intrinsic and UK Advisor Network to people in the UK, France, Italy and a number of international markets via its international cross-border business.

OMW promotes a passion for customers across the organisation, to be innovative change makers and strive to not only provide the service expected by our customers but also to offer value, to get work right first time, and to continuously seek improvement.

<https://www.oldmutualwealth.co.uk/Careers>

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## Aldi Stores Ltd

Aldi is a major food retailer with over 9,000 stores worldwide, and over 600 stores in the UK.

Graduate vacancies in: Retailing

[www.aldirecruitment.co.uk](http://www.aldirecruitment.co.uk)

### Top Tip

Do some research about the companies that are attending. Many organisations have positions available in a variety of business areas, not just the service area they are known for.

**Old Mutual Wealth**

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## Enterprise Rent A Car

Enterprise is a huge - and hugely successful - international car rental company. We've come a long way from our humble beginnings in America way back in the 1950's we now turnover \$18bn, provide jobs for 80,000+ people in 8,000 locations across the UK, Ireland, Europe, USA and Canada. You'll be joining one of our branches as a Management Trainee and in as little as two years you'll have learnt all the business skills you need to run it yourself. You'll be assigned to a branch for hands-on business training, including management skills, finance, marketing, sales and customer service.

Graduate vacancies in: Management, Retail, Sales

[www.enterprisealive.co.uk](http://www.enterprisealive.co.uk)

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## TSB Bank

Hello - we're TSB. And we're here to offer something different. We're the bank that purely serves local customers and local businesses in order to fuel local economies, and so help create thriving local communities all across Britain and nowhere else. Why do we do that?

Because local communities thriving all across Britain is a good thing for all of us. If you're ready to join thousands of decent, responsible people working together with millions of local people helping them and their local economy to thrive - join us.

Job opportunities subject to vacancies live at the time of the event - Local Banker (Customer Service and Personal Banking)

Graduate vacancies in: Banking

[www.tsbcareers.co.uk](http://www.tsbcareers.co.uk)

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## Blueprint Recruitment Solutions

Blueprint Recruitment is a Top 250 listed UK Recruitment Company. We are looking for talented, motivated Graduates with a flair for sales to join our Graduate Career scheme. In return we offer world class training and development with enhanced Career opportunities and fantastic remuneration packages. Based in our purpose built state of the art offices on the Cams Hall Estate in Fareham you will be given the opportunity to develop and shape your career. We are currently looking for Graduate Recruitment Consultants and Resourcers. Take a look at:

Graduate vacancies in: Sales; Finance

[www.graduate-careers.co.uk](http://www.graduate-careers.co.uk)

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## Snell Advanced Media

Snell Advanced Media manufactures equipment and products for the Broadcast, Film and Post Production industries worldwide. We are recruiting for Graduate Engineers - Software to join our Research & Development Department across our sites based in Berkshire, Hampshire and Cambridgeshire.

Graduate vacancies in: Research & Development

<https://s-a-m.com/careers>

### Top Tip

Think about what you want from a career and come focused on finding a company which will offer that.

**Blueprint Recruitment Solutions**

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## UKHO

We are a trading fund of the Ministry of Defence (MOD) and employ around 1000 people based in Taunton, Somerset. In the tax year 2013 to 2014 our paper and digital products and services generated a turnover of £129 million, enabling us to pay a £12 million dividend to the MOD. We are responsible for:

- operational support to the Royal Navy and other defence customers by providing hydrographic services
- servicing wider government by supporting the Maritime and Coastguard Agency's (MCA) obligations to the Safety of Life at Sea Treaty through ensuring marine data of the UK coastal waters is kept up to date
- developing profitable business streams through the supply of nautical products and services
- advising the government, the MCA and the public, as well as representing the government worldwide for expert advice on hydrography.

Graduate vacancies in: HR, IT, Geography

[www.ukho.gov.uk](http://www.ukho.gov.uk)

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## PwC

Your career is just that; yours. You choose it. You live it. You make it happen. To get the best from it, you need the best opportunities. That's why opportunities are at the heart of a career with us.

Opportunities for you to grow as an individual, to build lasting relationships and make an impact in a place where people, quality and value mean everything. And we're proud, based on the opportunity we offer, that students have voted us the number one Graduate Employer in The Times Top 100 Graduate Employers survey for the last 12 years.

Graduate vacancies in: Accountancy; Consulting, Finance; IT;

<http://www.pwc.co.uk/careers/student.html>

## Concentrix

Concentrix is one of the world's largest customer engagement suppliers. With a presence in 25 countries and a staff of more than 70,000 who speak 40+ languages, it is an unparalleled opportunity to make a difference in a management role. We are fanatical about our clients and staff, and this is an amazing opportunity to join a company that wants to hire the best!

Our graduate program is a dynamic rotation scheme across several major global business functions; sales, solution development, project management, pricing, HR and delivery.

You can expect mentorship from our senior leaders, opportunity to learn all aspects of our business and the chance to travel, all within a fast paced, successful, global organisation. You will gain experience that will allow you to fast track your career.

[www.findthe6.com](http://www.findthe6.com)

## CIMA - Chartered Institute of Management Accountants

CIMA is the world's largest and leading professional body of management accountants. We have more than 229,000 members and students in 176 countries working in industry, commerce and not-for-profit organisations.

If you are considering a career in finance or business, the CIMA qualification will enhance your degree, improve your earning potential and open doors for you with top employers all over the world.

CIMA's Undergraduate Club is free to join and brings you the latest graduate jobs, employer events, plus exclusive access to industry updates and careers advice. Join the club today - [undergradclub.cimaglobal.com](http://undergradclub.cimaglobal.com) and follow us on Twitter @cima\_ugc

<http://myjobs.cimaglobal.com>

## The University of Law

Whether your ambition is to work as a lawyer or work in wider business, then studying at The University of Law will ensure you'll get the best possible start to your career. Our innovative courses are designed and taught by lawyers with real business experience, with a clear focus on building the practical skills, commercial awareness and independent thinking that employers of today are looking for. As the UK's largest law school with 8 fully resourced centres across the UK, including two in London, we're the destination of choice for ambitious people.

[www.law.ac.uk](http://www.law.ac.uk)

## Graduate Recruitment Bureau

GRB are the UK's highest rated recruitment service for students and graduates. We specialise in graduate jobs and schemes, internships, placements and part-time jobs. We've placed an incredible amount of students through our free career matchmaking service, and we have further immediate and future opportunities in all sectors throughout the UK.

It's not just another website for email alerts - we're real people you can talk to from sector-specialist teams, who work on exclusive roles you won't find anywhere else.

Register free with GRB and discover your real options - you'll be surprised at where your skills could be placed.

E: [cv@grb.uk.com](mailto:cv@grb.uk.com) | T: 01273 325775

Graduate vacancies in: Accountancy; Consulting; Engineering; Finance; General Management; Human Resources; Investment Banking; IT; Law; Logistics; Marketing; Media; Property; Research & Development; Retailing; Sales.

[www.grb.uk.com](http://www.grb.uk.com)

## FDM Group

FDM is a leading professional services provider with a focus on IT. We work with over 165 high-profile clients globally across a range of industry sectors such as finance, insurance, media, transport, retail, government and not-for-profit. Our clients include Barclays, British Airways, Save the Children and Virgin Media. Whether you are a final year student, are fresh out of university, have been travelling for a year, or simply want a career change, if you are passionate about working in technology, we want to hear from you. Our website provides details of when we are next on campus: <http://www.fdmgroup.com/uk/careers/careers-events/>

Graduate vacancies in: Consulting; Finance; General Management; Investment Banking; IT

<http://www.fdmgroup.com/uk/apply>

## General Dynamics

The UK division of the global General Dynamics Corporation is the third largest defence contractor in the UK. We are recognised as a world 'Superbrand' that's really making a mark in the UK. We currently employ more than 1000 people across two main sites and we are still growing! Investing in our people and facilities is something we recognise as important and we concentrate our efforts on.

Graduate vacancies in: Engineering, Finance, Project Management and Commercial (Legal)

<http://gdukgraduates.com/home>

## Harper Adams University

Harper Adams University based in Shropshire, is the UK's largest centre of higher education for rural, land, animal and food-based studies and the first university in the country dedicated to these sectors. It has an international reputation for the quality of its teaching, professional programmes and research, 100% of which is internationally recognised. Superb teaching facilities, including a 500-hectare farm on campus, are enjoyed by students not only from the UK but from 30 different countries including China, India and Canada. With graduate employability of over 96%, graduates of Harper Adams are also amongst the most successful in the country.

Graduate vacancies in: Engineering

[www.harper-adams.ac.uk](http://www.harper-adams.ac.uk)

## EY

EY is one of the world's leading professional services organisations. Our clients are some of the most important global organisations and we advise them on the issues that matter most so you'll gain first-hand experience of the challenges that are shaping the world.

Our people understand how businesses work and it is their ingenuity, dynamism and creativity that help anticipate and meet our clients' needs: improving how they work, grow, seize opportunities, and make vital business decisions.

We have ambitious growth plans and are seeking driven graduates who want a stimulating and challenging start to their careers. We will provide experiences, training, professional qualifications and networks to help your career get off to the best start and put you at the heart of business- globally.

Graduate vacancies in: Assurance, Tax, Advisory, Transactions

<http://www.ey.com/UK/en/careers>



## University of Southampton, Research and Innovation

The University of Southampton's Research and Innovation Service (RIS) has a supporting role with regards to developing various forms of knowledge transfer activity with commercial and public sector partners. We can assist our graduates in exploring this funding landscape in the UK and further afield, with particular opportunities being seen through the Knowledge Transfer Partnerships (KTP), Knowledge Transfer Secondments (KTS), Vacation Bursary placement schemes, as well as studentship and post-doctoral funding.

[www.southampton.ac.uk/business/expertise/collaboration-managers.page](http://www.southampton.ac.uk/business/expertise/collaboration-managers.page)

## Brightside Insurance Services Ltd t/a One Insurance Solution

Brightside Insurance Services Ltd, trading as One Insurance Solution, is a top 20 Insurance Broker located in Southampton and three other sites across the UK with our Head Office based in Bristol.

We provide personal and commercial insurance products including public liability, courier, fleet, van, minibus and taxi insurance. Through our comprehensive graduate insurance broker scheme, successful individuals will be accredited with financial services industry qualifications and realise exciting career opportunities across our business.

Successful candidates should be degree educated with a commercial approach to business and a desire to learn and progress within a highly regulated financial services organisation.

Graduate vacancies in: Insurance & Pensions

[www.brightsideinsurance.co.uk](http://www.brightsideinsurance.co.uk)

## Customer Fulfilment@Tesco

Here at Customer Fulfilment@ Tesco we are looking for great people to deliver for our customers in our market leading operation. Our Capacity Analytics team focuses on providing a world-leading home delivery operation. In developing an analytical centre of excellence we develop and drive forecasting accuracy, operational efficiency, topology strategy and profitability whilst being the champions of positive, dynamic change across the business. Our Engineering and Infrastructure team design, build and optimise our operation and processes to deliver a first in class service for all our customers and colleagues in a safe engaging environment Serving Britain's Shoppers Better Every Day.

Graduate vacancies in: Engineering & Analytics

[www.tesco.com/careers](http://www.tesco.com/careers)

## University of Southampton, Office of Development and Alumni Relations

Access information about:

- Alumni Services
- Alumni Benefits
- Events and Engagement opportunities

You will also be able to talk to some members of our Development and Alumni Relations team about any other questions you may have.

[www.southampton.ac.uk/alumni](http://www.southampton.ac.uk/alumni)

### Top Tip

Come wanting to show us your creative flair coupled with your science background.

**Halesway**

## University of Southampton, Postgraduate Studies

At the University of Southampton, you can now take advantage of the new Postgraduate loan scheme available for students from the UK and EU. Whether you are looking to study a taught or research master's programme, the government will provide a loan worth up to £10,000 per student. Ranked in the top one per cent of Universities in the world, the University of Southampton offers 200 taught courses and more than 90 research courses. Choosing to study at Southampton means becoming part of a vibrant, postgraduate community. Take your place at the cutting-edge, among some of the most talented students and academics in the world.

<http://www.southampton.ac.uk/courses/taught-postgraduate.page>

## QA

QA works with customers to transform business performance by developing the knowledge, skills and attitude of their people.

We are looking for:

IT Assessors

As an IT Assessor you will help Apprentices along their learning journey as well as building a fantastic career within the following areas:

Sales Executive

The role offers a chance to interact with potential employers about taking on apprentices that can not only enhance their business, but help them grow their own highly qualified/skilled employees!

Graduate vacancies in: Consulting; IT; Sales; Finance; Marketing

<https://www.qa.com/about-qa>

**Marketing Sciences Unlimited...**  
A branch of the Cision Limited group

A Winchester based market research agency providing high quality research and analysis to the world's biggest brands

Concept & product development  
Sensory  
focus groups  
ADTESTING  
STATISTICS  
DIGITAL  
NEUROSCIENCE  
CONSUMER EXPERIENCE  
PACKAGING & DESIGN

QUANTITATIVE AND QUALITATIVE EXPERTS

marketing-sciences.com  
in f g+

100  
THE BRANDS  
100  
2016

# Exhibitors by Industry Sector

Stand No.	Name of company/exhibiting organisation
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## Accountancy Banking and Finance

20	Brightside Insurance Services Ltd t/a One Insurance Solution
12	CIMA - Chartered Institute of Management Accountants
28	Deloitte
17	EY
14	FDM Group
57	LEYTON UK
2	Old Mutual Wealth
9	PwC
5	TSB Bank

## Business, Consulting and Management

6	Blueprint Recruitment Solutions
42	Bridgewater Resources UK
10	Concentrix
47	Marketing Sciences Unlimited
50	United Vanning Consulting Ltd

## Education and Teaching

48	Brighton Hill Community School
44	Englon TEFL
35	Explore Learning
51	EzyEducation
38	Teach First

## Engineering Manufacturing and Production

43	CRITICAL Software
19	Customer Fulfillment@ Tesco
39	Datum Electronics Limited
52	Envita Ltd
16	General Dynamics
49	Metix Limited
7	Snell Advanced Media

## HR and Recruitment

54	Baxter Hall Recruitment
36	Gradcracker
56	GradJobs

Stand No.	Name of company/exhibiting organisation
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## HR and Recruitment

13	Graduate Recruitment Bureau
46	Graduate-Jobs
40	Instant Impact
32	Matchtech Group Plc

## IT, Information Services and Telecommunications

31	Codestone
1	IBM Client Innovation Centre
58	Puritas
23	QA
53	Radweb
45	Redweb
55	Telesoft Technologies Ltd

## Law

11	The University of Law
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## Marketing, Advertising and PR

34	GAAPweb & TotallyLegal
30	Halesway
41	Periscopix

## Publishing and Journalism

37	News Associates
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## Public Sector and Civil Service

29	Ministry of Defence
27	The British Army
8	UKHO

## Retail, Buying and Merchandising

3	Aldi Stores Ltd
4	Enterprise Rent A Car
26	Majestic Wine

## Science, Technology and Commercial / Business-to-Business

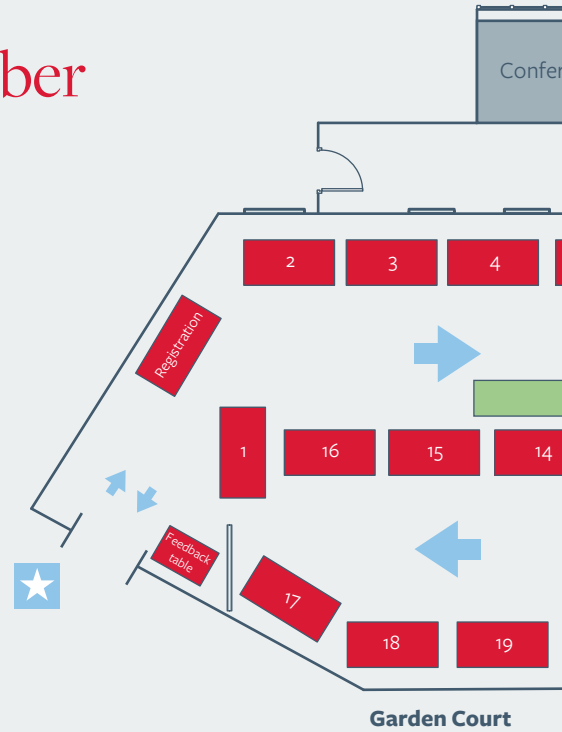
15	Harper Adams University
33	TEKEVER Ltd

# Stand Plan and Exhibitors by Stand Number

Stand no.	Organisation
1	IBM Client Innovation Centre
2	Old Mutual Wealth
3	Aldi Stores Ltd
4	Enterprise Rent A Car
5	TSB Bank
6	Blueprint Recruitment Solutions
7	Snell Advanced Media
8	UKHO
9	PwC
10	Concentrix
11	The University of Law
12	CIMA - Chartered Institute of Management Accountants
13	Graduate Recruitment Bureau
14	FDM Group
15	Harper Adams University
16	General Dynamics
17	EY
18	University of Southampton, Research and Innovation
19	Customer Fulfilment @ Tesco
20	Brightside Insurance Services
21	University of Southampton, Office of Development and Alumni Relations
22	University of Southampton, Postgraduate Studies
23	QA
24	University of Southampton, Southampton School of Education, PGCE
25	University of Southampton, Careers and Employability Service


Stand no.	Organisation
26	Majestic Wine
27	The British Army
28	Deloitte
29	Ministry of Defence
30	Halesway
31	Codestone
32	Matchtech Group Plc
33	TEKEVER Ltd
34	GAAPweb & TotallyLegal
35	Explore Learning
36	Gradcracker
37	News Associates
38	Teach First
39	Datum Electronics Limited
40	Instant Impact
41	Periscopix
42	Bridgewater Resources UK

Stand no.	Organisation
43	CRITICAL Software
44	Englon TEFL
45	Redweb
46	graduate-jobs.com
47	Marketing Sciences Unlimited
48	Brighton Hill Community School
49	Metix Limited
50	United Vanning Consulting Ltd
51	EzyEducation Ltd
52	Envitia Ltd
53	Radweb
54	Baxter Hall Recruitment
55	Telesoft Technologies Ltd
56	GradJobs
57	Leyton UK
58	Puritas



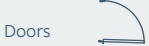






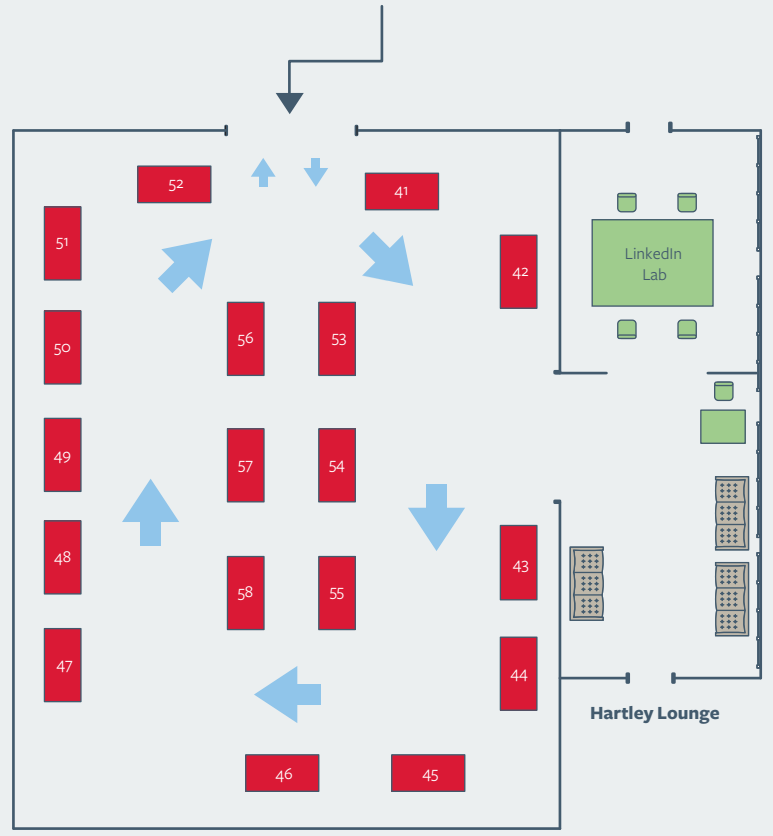


Keep up to date and connect with employers at the Fair:

 [twitter.com/UoS\\_Careers](https://twitter.com/UoS_Careers)  
#sotoncareersfairs

**Key**

- Pillars/walls 
- Windows 
- Doors 
- Stand 
- One-way system dividers 
- Entrance and Exit 
- One-way System 



Hartley Suite



# A-Z of Exhibitors

Stand No.	Name of company/exhibiting organisation
3	Aldi Stores Ltd
54	Baxter Hall Recruitment
42	Bridgewater Resources UK
20	Brightside Insurance Services Ltd
48	Brighton Hill Community School
6	Blueprint Recruitment Solutions
12	CIMA - Chartered Institute of Management Accountants
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22	University of Southampton, Postgraduate Studies
18	University of Southampton, Research and Innovation
24	University of Southampton, Southampton School of Education, PGCE

## University of Southampton, Southampton School of Education, PGCE

Working with exciting, inquisitive young people will provide you with new, challenging and enjoyable experiences every day of your working life. Beyond your work in the classroom, you'll find that teaching offers you many opportunities for training to develop and build a stimulating and successful career. There is high demand for places on some of the courses offered so we recommend that applications are made early in the academic year.

The Southampton Education School has:

- a long established record of delivering high quality Initial Teacher Education
- a strong partnership with local schools and colleges
- experienced, well qualified course tutors

[www.southampton.ac.uk/education](http://www.southampton.ac.uk/education)

## University of Southampton, Careers and Employability Service

The Careers and Employability Service is here to support you from your first day at the University of Southampton. Our services are available to all current students, whether full or part-time, undergraduate or postgraduate and we can also support alumni after graduation. The Careers and Employability Service plays a pivotal networking role across the University, working closely with students, staff and potential employers to enhance student employability skills and their career opportunities. Uncertain about your future? Need help or guidance? Come and talk to us.

[www.southampton.ac.uk/careers](http://www.southampton.ac.uk/careers)

# Want to work in recruitment?

For more **information** call us on **01489 898 186** or  
e-mail your CV to [careers@matchtechgroupplc.com](mailto:careers@matchtechgroupplc.com)

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## Majestic Wine

Majestic Wine established itself in 1980 and is the UK's leading wine retailer. Each year, over 250 people join Majestic to help us build on the outstanding success we've already achieved, while forging an exceptional retail management career for themselves.

Everyone starts out as a Trainee Manager but with dedication, determination and a willingness to relocate regularly to take advantage of new opportunities, promotion to Store Manager can be achieved in as little as three years.

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Graduate vacancies in: Retailing, Sales

<http://careers.majestic.co.uk>

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## The British Army

As a graduate, you may want a job with great prospects, excellent training and a competitive salary, but if you're looking for something that also gives you excitement and adventure, then step up to a career as an Army officer.

Officer Cadets are paid a starting salary of over £25k rising to over £30k on completion of training. You can expect to reach the rank of Captain in 3 years which also sees a pay increase to over £39k with annual rises to follow. You will also benefit from free health and dental care and a competitive pension.

[www.army.mod.uk/join](http://www.army.mod.uk/join)

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## Deloitte

Think of our graduate programme as the first step on an incredible journey. The start of a brilliant career in business that could take you wherever you want it to go.

You'll gain an unprecedented insight into the way different organisations and industries operate. You'll get to work alongside inspiring colleagues and a rich variety of clients as you tackle some of the most exciting business challenges around.

As well as working towards a professional qualification, you'll benefit from outstanding learning and development opportunities. We offer graduate schemes in Audit, Risk Advisory, Tax, Consulting, Technology and Financial Advisory.

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Graduate vacancies in: Accountancy; Consulting; Finance

[www.deloitte.co.uk/students](http://www.deloitte.co.uk/students)

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## Ministry of Defence

The MOD Information Graduate Scheme offers the opportunity of working within the MOD gaining experience and earning a competitive salary. The MOD Information Graduate Scheme has a variety of roles available within a vast remit including IT, Network/Gateways, Solutions/Applications, Architecture, Cloud/Hosting, Information Security, Information Assurance and Agile Development/Management Functional Areas.

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Graduate vacancies in: IT

<https://www.gov.uk/government/organisations/ministry-of-defence/about/recruitment#graduate-recruitment-programmes>

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## Halesway

Healthcare advertising, account handling, copywriting, design, conceptual, science writing

Graduate vacancies in: Copywriting, Account handling, design

<http://www.halesway.com/careers>

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## Codestone

We are a leading provider of IT solutions, whether you're a small family business or an international public company. Established in 1997 and with offices in Poole, London and Knutsford. We provide high-performance solutions based on the best products available through our top-tier partnerships with vendors such as SAP, Citrix, Microsoft and VMWare.

Graduate vacancies in: IT

<http://www.codestone.net/about/careers>

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## Matchtech Group Plc

Graduating? Want to work in a fun and social environment with lots of rewards? Want control over your own earnings and career development?

Then why not become a Trainee Recruitment Consultant for the Matchtech Group. We offer a wide range of social and personal benefits, as well as providing an excellent training programme that is second to none. Our graduates receive continuous development throughout their career! We have a successful record of graduate recruitment; recruiting 53 graduates last year alone!

Graduate vacancies in: Sales

<http://www.matchtech.com/work-for-us>

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## TEKEVER Ltd

The TEKEVER Group develops products for Enterprise, Aerospace, Defence and Security Markets, and is passionate about innovation and technology. The products are in use across the globe in markets including Defence, Space and Automotive. TEKEVER has opened a new centre of excellence in autonomy and data exploitation in Southampton where it currently develops technologies for Unmanned Aerial Vehicles. The UK office is continuing to expand its team and whilst it still feels like a start-up, it has the financial and operational support of a multinational group.

Graduate vacancies in: Software Engineering, Engineering, Research & Development

<http://www.tekever.com/en/jobs/mobile>

## GAAPweb & TotallyLegal

GAAPweb is the UK's #1 job site for finance and accountancy graduates.

Use GAAPweb in your job search to:

- Search over 2000 roles in the UK and overseas
- Set up job alerts and get the latest graduate accountancy and finance jobs to your inbox
- Sign up for our newsletters to see who's hiring

TotallyLegal is the UK's #1 job site for law graduates. Use TotallyLegal in your job search to:

- Search over 6000 roles in the UK and overseas
- Set up job alerts and get the latest graduate jobs in law to your inbox

Graduate vacancies in: Accountancy, Finance, Law

[www.gaapweb.com](http://www.gaapweb.com)

[www.totallylegal.com](http://www.totallylegal.com)

## Explore Learning

Explore Learning is a multi-award winning network of education centres providing maths and English tuition to children aged 5-14, aiming to improve knowledge, confidence and enjoyment of learning. We recruit graduates as an Assistant Director to run one of our tuition centres as a business and enrich the lives of children who attend. This is a challenging and varied position combining tutoring children, managing a team, customer service, sales and marketing. Explore Learning offers you a high level of responsibility and extensive training which will allow you to thrive and rapidly progress your career in a rewarding role.

Graduate vacancies in: General Management, Marketing, Sales, Retailing, Teaching

[www.explorelearning.co.uk/careers](http://www.explorelearning.co.uk/careers)

## Gradcracker

Gradcracker is the careers website for engineering and technology university students. With over 150 employers advertising at any one time, there are more engineering and technology work placements and graduate opportunities on gradcracker.com than on any other careers website in the UK.

Graduate vacancies in: Engineering and Technology

[www.gradcracker.com](http://www.gradcracker.com)

### Top Tip

Always be careful how you address and write your application letter, this says a lot about you before you have even stepped foot in the door.

**Codestone**

## News Associates

News Associates is officially the UK's number one NCTJ journalism school. According to the recent results tables, the top four NCTJ journalism courses in the country are all taught at our London and Manchester centres.

You will find our trainees making their mark on the front pages of our national newspapers, presenting and reporting on our national broadcasters, working internationally for the most respected names in journalism from Reuters to the Wall Street Journal and producing cutting-edge multimedia features for Vice or BuzzFeed.

We offer full and part-time courses and our training is guided by an experienced editorial advisory board.

Graduate vacancies in: Media

<http://newsassociates.co.uk>



## Teach First

Teach First is a movement for change - an idea and a commitment to do something important. At the heart of our strategy to end educational inequality is our Leadership Development Programme (LDP).

The Leadership Development Programme is our intensive two-year programme that combines your development as a practising teacher with personal and business skills training, internship opportunities, mentoring and access to our ambassador network and supporters.

<https://graduates.teachfirst.org.uk/leadership-development-programme>

## Datum Electronics Limited

Datum Electronics Limited design sensors for use in the measurement of rotary torque/power and static strain.

Graduate vacancies in: Research and Development

[www.datum-electronics.co.uk](http://www.datum-electronics.co.uk)

### Top Tip

When attending the fair, be sure to come with an open mind and make the most of the opportunity! You'll be able to speak with a wide range of employers and learn an awful lot about the world of work. Be ready to chat about your interests & what you're looking for in your career, so that employers can help you find the perfect job for you!

**Instant Impact**

**radweb**

**We Design, Engineer, Market, Consult and *Craft***

Tailor-made eCommerce and Web Applications  
Born and Bred on the South Coast

Become a part of an exciting and dynamic team - Apply to [jobs@radweb.co.uk](mailto:jobs@radweb.co.uk)

t: 03333 444 505    e: [info@radweb.co.uk](mailto:info@radweb.co.uk)    w: [radweb.co.uk](http://radweb.co.uk)

## Instant Impact

Instant Impact is an intern & graduate recruitment agency, specialising in placing the very best students into roles at the UK's coolest Start-up & Scale-up businesses. We have positions available across a wide range of different sectors, from Finance & Consulting to Marketing & Communications and everything in between! Start-ups make a great option for graduates, giving you big responsibility, company-wide exposure & fast career progression. Alongside all of our graduate jobs, we have also launched our Student Summer Internship Programme 2016, so if you'd like a 12-week, paid internship this summer then come over for a chat!

Graduate vacancies in: Accountancy, Consulting, Engineering, Finance, General Management, HR, Investment Banking, IT, Logistics, Marketing, Media, Property, Retailing, Sales

[www.instant-impact.com](http://www.instant-impact.com)

## Bridgewater Resources UK

Bridgewater Graduates offer a range of exceptional roles with market leading businesses throughout the UK – Deta, Decco, Norbain, Ryness, Stearn, UK Cables and UK Electric.

We are passionate about working with graduates to help them find their perfect role and offer personality testing to help do this. We will get to know you, your goals, aspirations and ambitions in order to assist you in making an informed career choice.

Graduate vacancies in: Finance, General Management, Marketing, Sales

<http://www.bridgewateruk.com>

## Periscopix

Our team of digital marketers features graduates from all subjects. We've got people who ride unicycles and even people that don't like cheese. Unbrie-lievable.

We're a team of 140 with an average age of 27, there's plenty of socialising and we strive to provide a fantastic working environment, everyone leaves the office at 5:30pm!

We don't mind if you don't have any experience in marketing; our comprehensive training programmes will have you up to speed in no time.

If you love analysing data and enjoy the client side, join us! We're recruiting for our PPC, Programmatic and Google Analytics teams.

Graduate vacancies in: Marketing and Media

[www.periscopix.co.uk/careers](http://www.periscopix.co.uk/careers)

## CRITICAL Software

CRITICAL Software provides systems, software and data engineering services for safety, mission and business-critical applications. We help our clients meet the most demanding quality standards for software safety, performance and reliability. Our data engineering products and services also provide clients with the information they need to manage their important assets, helping them to achieve better business performance. We have customers in the aerospace, energy, space, transport and defence sectors that demand high integrity and complex systems to meet their challenging requirements. Established in 1998, we are a high tech international company that genuinely cares about its employees.

Graduate vacancies in: Engineering

<http://www.criticalsoftware.com/en/careers/at-the-cutting-edge>

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## Englon TEFL

We are a recruitment consultancy specialising in sending recent graduates to teach in China. We also offer Summer programs for 1st and 2nd year students.

Graduate vacancies in: Teaching Abroad

<http://www.TEFL-in-China.com>

### Top Tip

You never know who your next employer will be, first impressions always count so think about how you present yourself

**Critical Software**

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## Redweb

Located in Bournemouth and London, Redweb is an award-winning digital agency currently in its nineteenth year. Redweb utilise a range of highly skilled individuals to ensure that our client's strategic goals are defined and delivered. Our approach places significant emphasis and effort into strategic thinking ahead of any design or build. Talk to our Talent Manager about opportunities in departments ranging from Search, UX and design to .NET and PHP web development as well as account and project management.

Graduate vacancies in: IT; Marketing; Media; Research & Development

<https://www.redweb.com/careers-at-redweb>

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## graduate-jobs.com

Graduate Jobs | Graduate Schemes | Internships | Work Placements

Established in 2000 graduate-jobs.com has the best track record in actually placing graduates into jobs & graduate schemes!

We pride ourselves on having a better range of roles. Covering ALL sectors and ALL locations, there is bound to be a role that suits you.

We have graduate jobs in Southampton, London and throughout the UK.

Sign up at our stand today or visit us at:

[www.graduate-jobs.com](http://www.graduate-jobs.com)

[www.graduate-jobs.com/graduate-schemes](http://www.graduate-jobs.com/graduate-schemes)

[www.graduate-jobs.com/internships](http://www.graduate-jobs.com/internships)

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## Marketing Sciences Unlimited

Market research is a rewarding career choice in a vibrant and continually evolving industry. Where else could someone with a curious mind be paid to explore what's going on and why consumers do what they do? We work for some of the world's leading brands, across a number of business sectors (FMCG, technology, financial, retail) providing them with knowledge, recommendations and opportunities for major business decisions. If you want to be part of something that will challenge and inspire you and are interested in people and what makes them tick then a career in market research might be for you.

Graduate vacancies in: Market Research

<http://marketing-sciences.com/vacancies>

# Planning for your success.

## Careers and Employability Service Events Calendar

Advance your employability prospects by taking advantage of our impressive and accessible events:

Get advice on planning your career and discover how to succeed in a competitive market.

Access company-specific expertise and experience through Employer Presentations.

Learn what to expect throughout the recruitment process and get prepared through:

- Assessment Centre Exercises
- CV Clinics
- Interview Skills and much more!

These employer and staff led events and workshops provide a solid platform for you to benefit from expert help and advice.



## Brighton Hill Community School

Brighton Hill Community School is a secondary school located in Basingstoke. Students come first at Brighton Hill Community School. We are a confident, forward looking and vibrant community committed to excellent professional relationships and high quality learning.

Graduate vacancies in: Teaching

[www.brightonhill.hants.sch.uk](http://www.brightonhill.hants.sch.uk)

## Top Tip

Research the companies attending the fair and prepare some questions for the ones that have piqued your interest. At the fair chat to the employees on those companies' stalls. Is it somewhere you would like to work? Did you like the sound of the roles on offer? If yes, then you know to go home and apply!

**Periscopix**

## Metix Limited

Metix's engineers develop the next-generation medical devices that have the potential to improve how medical care is in the most challenging environments. Our products need to handle massive volumes of information, and to integrate with several sub systems and the most cutting edge OEM's. We're looking for engineers with fresh ideas and knowledge in information retrieval, distributed computing, large-scale system design, networking and data storage, security, artificial intelligence, UI design and mobile, etc. We need our engineers to be versatile, display leadership qualities and be enthusiastic to tackle new problems across the full-stack as we continue to push technology forward.

Graduate vacancies in: Engineering, Manufacturing & Production, Science & Research

[www.metixmedical.co.uk](http://www.metixmedical.co.uk)

## United Vanning Consulting Ltd

United Vanning is an IT Consultancy which develops high quality, tailored IT systems and solutions for our clients. Based in Staines-Upon-Thames, West London we have a number of exciting opportunities for talented graduates with a passion for technology.

Our consultants experience the full software development lifecycle, from requirements through to operations with opportunities to be in direct contact with the client and on occasion to travel.

If you have a passion for software development, either through work experience, study or personal projects, and want to continue learning we would love to talk to you.

Graduate vacancies in: IT; Research & Development

[www.unitedvanning.com](http://www.unitedvanning.com)

## EzyEducation Ltd

Why teach a handful of students when you can teach thousands?

EzyEducation is a digital learning support platform dedicated to improving learner outcomes and modernising teaching delivery. We create courses at KS4 and KS5 to support teaching in schools. Our courses provide end to end syllabus coverage via video lectures and automated assessments.

We are developing maths, biology, chemistry and physics courses and are recruiting graduates with good IT skills and strong subject knowledge in these disciplines. You should talk to us if you want to get in at the start of a pioneering start-up business with huge growth potential.

Graduate vacancies in: Creating tuition resources

[www.ezyeducation.co.uk](http://www.ezyeducation.co.uk)

## Envitia Ltd

Envitia is a geospatial software and solutions provider, serving defence, government and industry customers all around the world. We specialise in serving customers working in mission and time-critical domains, delivering products, sub-systems and end-to-end geospatial solutions.

We are actively looking for graduates and post-graduates in numerate disciplines to join us in our Product Development and Solutions departments. We are looking for enthusiastic and ambitious individuals with a keen interest in the geospatial and intelligence industry to work alongside experts in the field.

Graduate vacancies in: Engineering, IT, Research & Development

[www.envitia.com](http://www.envitia.com)





## Radweb

We are a small team of passionate developers with a business agenda at the cutting edge of modern web and mobile technology.

We work in a relaxed office environment filled with talented people who are passionate about their craft, who continue to develop themselves and help others to do so too. Everyone comes prepared to work and contribute their ideas, and has fun solving challenges together and individually. Not everyone loves the hustle and bustle of the office every day, sometimes it's easier to just stick your headphones on and be left alone, or work remote or from home from time to time. Either way, we're always connected to each other and to our customers.

Graduate vacancies in: Programming, UI/UX Design

<https://radweb.co.uk/careers>

## Baxter Hall Recruitment

Baxter Hall is a fast-growing professional recruitment business engaged in the Engineering and IT sectors. Our rapid growth means that we have the opportunity to recruit several 2016 graduates to join our dynamic teams, and we offer strong career opportunities, a competitive basic salary and an uncapped commission package, together with a range of benefits.

Graduate vacancies in: Recruitment

[www.baxterhall.com](http://www.baxterhall.com)

## Telesoft Technologies Ltd

Telesoft is a UK based, real-time High Speed Processing company supplying FPGA based extreme line-rate (up to 100Gbps) Cyber defence and Intelligence products. Products include packet processing cards and appliances that accelerate cyber security applications by moving high CPU tasks such as signature matching, meta-data extraction and tagging to the FPGA.

Use of industry standard Application Programming Interfaces (APIs) including PF\_RING and DPDK allow plug and play use with open source (freely downloadable) Intrusion Detection Systems (IDS) technologies such as Suricata, BRO and SNORT running on general purpose servers to the Government and enterprise cybersecurity markets.

Graduate vacancies in: Engineering, Research & Development

<http://telesoft-technologies.com/careers>

## Top Tip

Take your time to speak to every stand. You really don't know what they could be offering without asking. Retail firms offer tech jobs, banks have HR roles - don't make a judgement on just a glance at their stand! Walk around on your own so you get to look at your own pace and stop to speak to whoever you want. You don't want any pressure of keeping up with friends going elsewhere or wanting to leave earlier than you are ready.

**Graduate Recruitment Bureau**

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## GradJobs

GradJobs offers all the free resources a job-seeking graduate needs. Visit the GradJobs.co.uk website to access the UK's leading graduate vacancies and courses, the latest application deadlines, tips on interview technique and how to apply for jobs, CV and careers advice articles, graduate blogs and useful video content.

Sign up for GradMail and you will also be sent regular job alerts and information about how you can register for free, fast-track entry to the upcoming National Graduate Recruitment Exhibitions, which will be held in London and Birmingham this autumn.

Graduate vacancies in: Accountancy; Consulting; Engineering; Finance; General Management; Human Resources; Investment Banking; IT; Law; Logistics; Marketing; Media; Property; Research & Development; Retailing; Sales

[www.gradjobs.co.uk](http://www.gradjobs.co.uk)

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## Puritas

Puritas is an award-winning provider of intuitive software and business solutions for the financial services industry, based in Jersey.

We are currently looking to recruit recent graduates preferably with a good degree in Computer Science, IT, Engineering or numerate discipline. More importantly, we are interested in individuals with passion, enthusiasm and drive to produce the next generation of financial products. Our clients range from multinational Blue Chip financial organisations through to small independent trust companies. We deliver excellence in everything we undertake and seek to employ individuals who share our passion and commitment to deliver quality solutions for our clients.

Graduate vacancies in: IT

[www.puritas.co.uk](http://www.puritas.co.uk)

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## LEYTON UK

Leyton UK are a Research and Development Tax Consultancy working with a broad range of companies, from techy start-ups to FTSE firms, securing funding to encourage R&D activity and innovation in the UK.

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<http://leyton.com/web/uk>

## Top Tip

Find an opportunity where YOU can make a difference.

**Datum Electronics Limited**



# Get a head start. Careers Drop-in Service

The Drop-in Service runs every day for your careers enquiries. Come and see us for feedback on your CV, cover letter, application or personal statement.

For more information, including service times, go to [www.southampton.ac.uk/careers/students/talk-to-an-advisor.page](http://www.southampton.ac.uk/careers/students/talk-to-an-advisor.page)



**Leap into a  
successful future.**  
**The Business  
Fair 2016**

**20 October 2016 | 11.00-15.30**  
**Jubilee Sports centre**



Open to all students

For more information please visit the Fair  
webpage or follow us for live updates via  
**[twitter.com/UoS\\_Careers](https://twitter.com/UoS_Careers)** #sotoncareersfairs

[www.southampton.ac.uk/careers/students/events/fairs/bcf.html](http://www.southampton.ac.uk/careers/students/events/fairs/bcf.html)

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Information Technology,  
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[www.southampton.ac.uk/careers/students/events/fairs/itse.html](http://www.southampton.ac.uk/careers/students/events/fairs/itse.html)

# Information for Alumni

Getting help with finding your perfect career doesn't have to stop when you leave Southampton. As a member of the alumni community you will be able to access a variety of networks and benefits which could help you both now and in the future.

This includes access to the Careers and Employability Service, meaning you can take advantage of workshops, resources and events to help you find your first graduate job, boost your CV, or even to support you in changing careers later in life.

## Alumni Branches

You can also join one of our alumni branches located in the UK and across the world. Branches offer alumni an opportunity to network with people from a variety of sectors and at differing stages of their careers. They may also hold events and sessions aimed at professional development. In addition to the professional networking benefits, branches enable alumni to remain connected with one another as well as to the University and to enjoy socialising with others who have shared the Southampton experience.

## Resources available to alumni

- Access to Career and Employability Service support and events
- Alumni email account for alumni graduating from Summer 2013 onwards, helping you stay in touch with the University and your friends
- 10% discount on postgraduate study
- A network of more than 200,000 Southampton alumni spanning 178 countries
- Access to an exclusive LinkedIn group for Southampton alumni
- Alumni branches in the UK and globally
- Targeted networking and social events
- Use of resources in the University libraries

## Give Back

Alumni have a vital role to play in enhancing the employability of current students. In the future you could be on a career panel, mentor a student, give a career talk or represent your place of work at graduate recruitment fairs and career events.

As well as supporting your University, volunteering is a great way to enhance your own skills and experience and to help you in your career progression.

## Useful Links

See our website for full details of alumni benefits and services and for ways to get involved with your alumni community.

[www.southampton.ac.uk/alumni](http://www.southampton.ac.uk/alumni)

Find us on Facebook, Twitter and LinkedIn.

## Did you know?

Alumni have life-long access to Career and Employability Service support and events. For more details, please visit:

[www.southampton.ac.uk/careers/alumni](http://www.southampton.ac.uk/careers/alumni)



# Visa Information

## International Students – Working During Your Studies

International Students on degree-level courses are normally permitted to work up to 20 hours per week during term-time, and full-time in vacations. Students and Tier 4 (General) Migrants on degree-level courses may NOT:

- Work for more than 20 hours per week in term-time
- Engage in business, self-employment or provide services as a professional entertainer or sportsperson
- Pursue a career by filling a full-time, permanent vacancy

Students on Masters courses are expected to be writing their dissertation over the summer vacation and are not deemed to be ‘on vacation’ until their course finishes. They should therefore restrict their hours of work to 20 hours per week until it has. Once their programme has finished, Masters students are treated as being ‘on vacation’ for work purposes for up to 4 months until either they leave the UK (on or before the date their Tier 4 visa expires), or they apply to change their immigration status to another category of the Immigration Rules.

PhD students are entitled to a total of 8 weeks vacation in any one academic year, to be taken by agreement with their supervisor. PhD students who intend to work full-time in vacations should ensure that this has also been approved by the Tier 4 Compliance Team in Student Records, and that a note to this effect has been placed on their file.

Students who are ‘on vacation’ can work full-time, subject to the restrictions above.

## International Students – Working After Studies

Students who have successfully completed their studies will be permitted to switch into Tier 2 (General) from within the UK provided they have a job offer with an employer that holds a Tier 2 sponsor licence and submit a valid application before their Tier 4 leave expires.

Once the employer has issued the Certificate of Sponsorship the applicant should submit an application for ‘Leave To Remain’ (a visa) under Tier 2 (General) but can start working for the employer immediately if the employer is A rated or above. There is no requirement to wait until the visa has been issued.

Applicants applying to switch from Tier 4 (General) to Tier 2 (General) from April 2012 need to meet all of the requirements of Tier 2 but the job will not be subject to the Resident Labour Market Test.

PhD students who pass their visa with minor corrections may be eligible to apply for the Tier 4 Doctoral Extension Scheme (DES) which will give them an additional 12 months of Tier 4 (General) immigration permission in which to look for and start work in the UK. Tier 4 DES visa holders cannot work as a doctor or dentist in training, or as a professional sportsperson or sports coach with this type of visa, but there are no other restrictions on the hours or type of work they can do. DES visa holders who wish to remain in the UK for longer than 12 months would need to ‘switch’ into Tier 2 or another category of the Immigration Rules before their DES visa expires.

## Further information

For more information on Tier 2 please see

<https://www.gov.uk/tier-2-general>

and for Tier 4 (DES) see

<https://www.gov.uk/tier-4-general-visa>

You could also contact the Visa Guidance Team by email at [visa@southampton.ac.uk](mailto:visa@southampton.ac.uk)



Use the key to identify exhibiting employers which hold a Tier 2 Licence and make sure you discuss your application with them.

# Voices of experience.

## Career Mentoring

- Provides alumni the opportunity to invest in a student's career, by imparting knowledge of a particular career sector or profession.
- Helps alumni to develop their mentoring and people skills.

For more information, please visit:

[www.southampton.ac.uk/careers/mentoring](http://www.southampton.ac.uk/careers/mentoring)



# Further information

## How do I book onto a Careers and Employability Event?

Go to <https://mycareer.soton.ac.uk>

Log in with your student ID.

## Visiting the Careers and Employability Service

The Careers and Employability Service is located in Building 37 on the Highfield Campus.

## Careers and Employability Service Opening Hours

The Careers and Employability Service opening hours are as follows:

Term-time opening hours 9am – 6pm

Vacation opening hours 9am – 5pm

During this time you will be able to:

- Use the resources in the Information Centre
- Attend a range of events and webinars
- Speak to an advisor during our Drop-In sessions

## Contact us

Tel: (0)23 8059 3501

Email: [careers@southampton.ac.uk](mailto:careers@southampton.ac.uk)

[www.southampton.ac.uk/careers](http://www.southampton.ac.uk/careers)

Twitter: [http://twitter.com/UoS\\_Careers](http://twitter.com/UoS_Careers)

The Careers and Employability Service aims to ensure its services and events are accessible to all. If you are planning to use the Careers and Employability Service or attend any of our careers events and have specific requirements that you would like us to be aware of, please contact us when booking and we will make every effort to meet your needs.

All reasonable care has been taken in the preparation of this programme. However the University accepts no responsibility for the accuracy of the information contained relating to external organisations, nor for any breach of copyright. Inclusion of information about an external organisation in this programme does not imply a recommendation by the University and any student entering into an arrangement or agreement with any of them should rely upon their own enquiries and seek independent advice where appropriate.

[www.southampton.ac.uk/careers/fairs](http://www.southampton.ac.uk/careers/fairs)  
[careers@southampton.ac.uk](mailto:careers@southampton.ac.uk)  
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